Brilliant Project Management
Fast Track to Success
Adapt or Die

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“Not to change is a sure sign of imminent extinction.

Adapt or die”
Types of Change

- **Want to do**
  - Adventures
  - Strategic Projects

- **Don’t want to do**
  - Crisis
  - Compliance Projects

**Unplanned**    **Planned**
“Strategy will involve change and change is something that is here to stay.

Managers throughout the business and at all levels have got to recognize the management of change as a core skill so opportunities as leaders of Change Projects will become a key building block of experience in many people’s careers”.

Sir Tony Greener
Former CEO, Guinness, Diageo
68%

Project Failure Rate
Does Project Software Help?
Empowerment?
Methodology?
RUP Rational Unified Process
Is a Positive Attitude Important?
Project Management

A definition:

• The discipline of assuring that meticulous attention is paid to EVERY aspect of the project
“The only problem with common sense
Is that it is not very common”

Voltaire
Project Management – the two components

Hard Skills

- Network Analysis
- Work Breakdown Structures
- Planning & Scheduling
- Critical Path
- Control Techniques
- Strategy
- EVA

Soft Skills

- Teambuilding
- Leadership
- Presentation/Communication
- Motivation
- Influencing
- Negotiation
- Stakeholder Management
Why Undertake Projects?

- Financial
- Social
- Political
- Strategic
- Legislation
- Change
Project Types

- Capital Facilities
- I.T. / Computing
- Research & Development
- Initiative Introduction & Launch
- Organisational Change
- Mergers & Acquisitions
- Decommissioning
Flying Analogy
Flying Analogy

“Eagles may soar high but........ rats don’t get sucked into jet engines”
Flight Simulator
Chaos Complex or Complicated?
PPM – Maturity Levels

1. **Ad Hoc**  
   Disorganised, accidental success

2. **Minimal**  
   Some process, inconsistent success

3. **Compliant**  
   Standardised, more predictable

4. **Competitive**  
   Controlled and measured processes, results more in line with plans

5. **World Class**  
   Continuous process improvement, success is normal
## PPM – Strategic Advantage

### Strategic Contribution

- **World-class**: redefines delivery in the industry, automatically improving, very hard to imitate by competitors, **drives business strategy**.

- **Competitive**: provides source of competitive advantage, focused, metrics determine areas for improvement, **supports business strategy**.

- **Compliant**: follows industry-accepted norms, improvements sporadic, process-focused, cost of failure significant, **little strategic contribution**.

- **Minimal**: tasked with ‘not messing up’, some use of standards, reactive, high cost of failure, **negative strategic contribution**.

- **Ad hoc**: unreliable delivery, very high cost of failure, **strongly negative strategic contribution**.

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**Limit of process based approach**
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Leading Change Projects

Niccolo Machiavelli

“There is nothing more difficult to arrange, more doubtful of success and more dangerous to carry through, than leading change.

The change leader makes enemies of all those who prospered under the old order and only lukewarm support is forthcoming from those who would prosper under the new.
Steering Committees

Stakeholders

Communication

Politics

Sponsors
The reasonable man changes himself to the world.

The unreasonable man persists in trying to change the world to himself.

Therefore all progress depends on the unreasonable man.
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Thank You!

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